

## Award-Winning Sales Training Now Available Online.

Hundreds of engaging modules for Reps and Managers. All 100% focused on Inside Sales.



New Hires



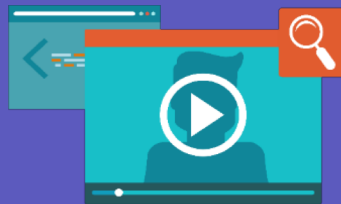
Tenured Reps



Managers



- Onboard New Hires
- Create Career Paths
- Certify BDR's
- Build a Bench
- Train New Managers
- Upskill
- Reinforce
- Certify Managers



- Binge-Worthy Micro Learning
- On-Demand Training + Tips
- Custom Learning Paths
- Learn Anywhere, Desktop Or Mobile



- Interactive E-Learning
- Manager Coaching Guides
- Script Starters
- Activities
- Videos
- Job Aides
- Live Events
- Recorded Calls

Get your hands on a free trial: [www.TheSalesBar.com](http://www.TheSalesBar.com)

# BAR MENU

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## Now Serving:

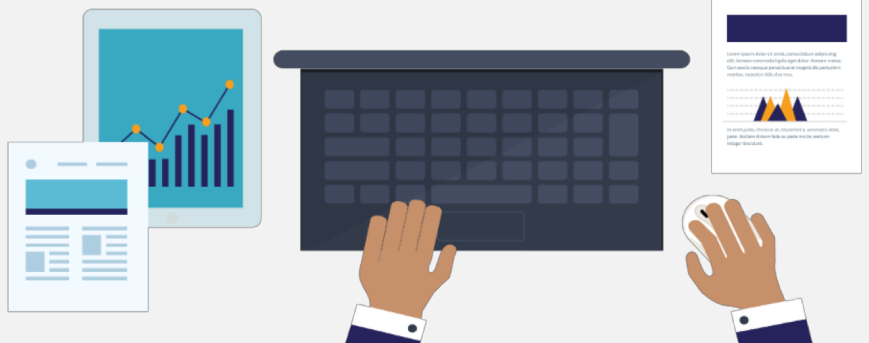
- Having better conversations
- Closing the deal
- Value props for phone sales
- Driving sales performance
- Overcoming objections
- Overcome the “brush off”
- Time mgt. for managers
- Uncovering needs
- The role of an account manager
- Owning your management day
- Call coaching
- Capturing new contacts
- Prioritizing leads
- Call intros that work (SWIIFT)
- Voicemails that get returned
- The manager cadence
- Closing for commitments
- Beating price objections
- Developing your sales reps
- Engaging the customer
- Sales Huddles
- Memorable elevator pitches
- Transitioning to Close
- Performance 1 on 1’s

Happy Hours - Live Q&A & training

Cross Industry Discussion Boards

Recorded Call Coaching

NEW  
CONTENT  
ADDED  
MONTHLY!



OVER 100 HOURS OF ON-DEMAND  
CONTENT, ACTIVITIES AND CALLS